

Proposed Title:

Vicarious Liabilities an Education Agent can attract to Educational Institutions

Abstract:

This paper explores the principal-agent contractual relationship between education institutions and their recruitment agents and consultants. Within the traditional contractual framework, an agent can enter binding contracts on behalf of the principal. Some agents hold ostensible or obvious authority, others hold implied authority. Both may bind the host institutions, these hosts or principals are vicariously responsible for what they have presented to and promised the client with the normal operation of the agents' business activities. This highlights the need for educational institutions to tighten their agency contracts, training employees and agents more tighten their agency contracts, training employees and agents more regularly and monitor authority delegation and representations. It is a good risk management tool in a more litigious international marketplace.

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